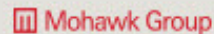


# Discover UNILIN

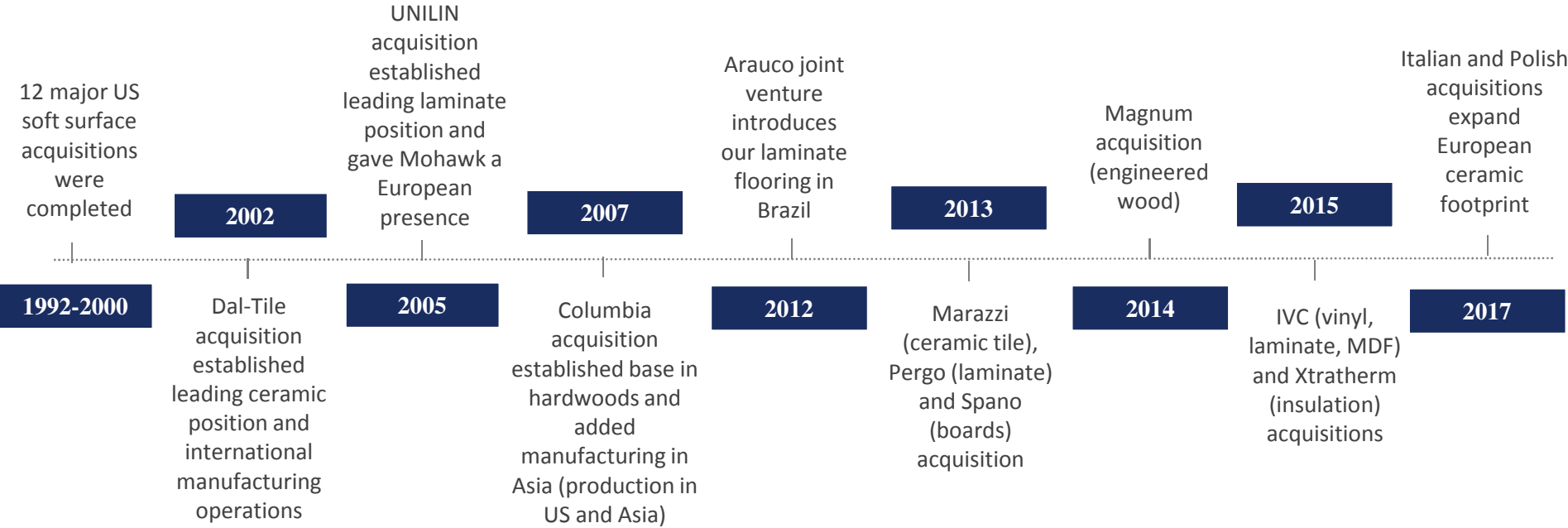
# About Mohawk

**Mohawk** Industries, Inc. is the world's largest flooring company with operations in North & South America, Europe, Russia and Asia.

The group is quoted on the New York stock exchange (NYSE) with a turnover of \$ 9 Billion (2016) and employs more than 37,800 employees internationally.



# History



# Business Segments

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MOHAWK INDUSTRIES INC.

FLOORING NORTH  
AMERICA

FLOORING REST OF  
WORLD

GLOBAL CERAMIC



# Products

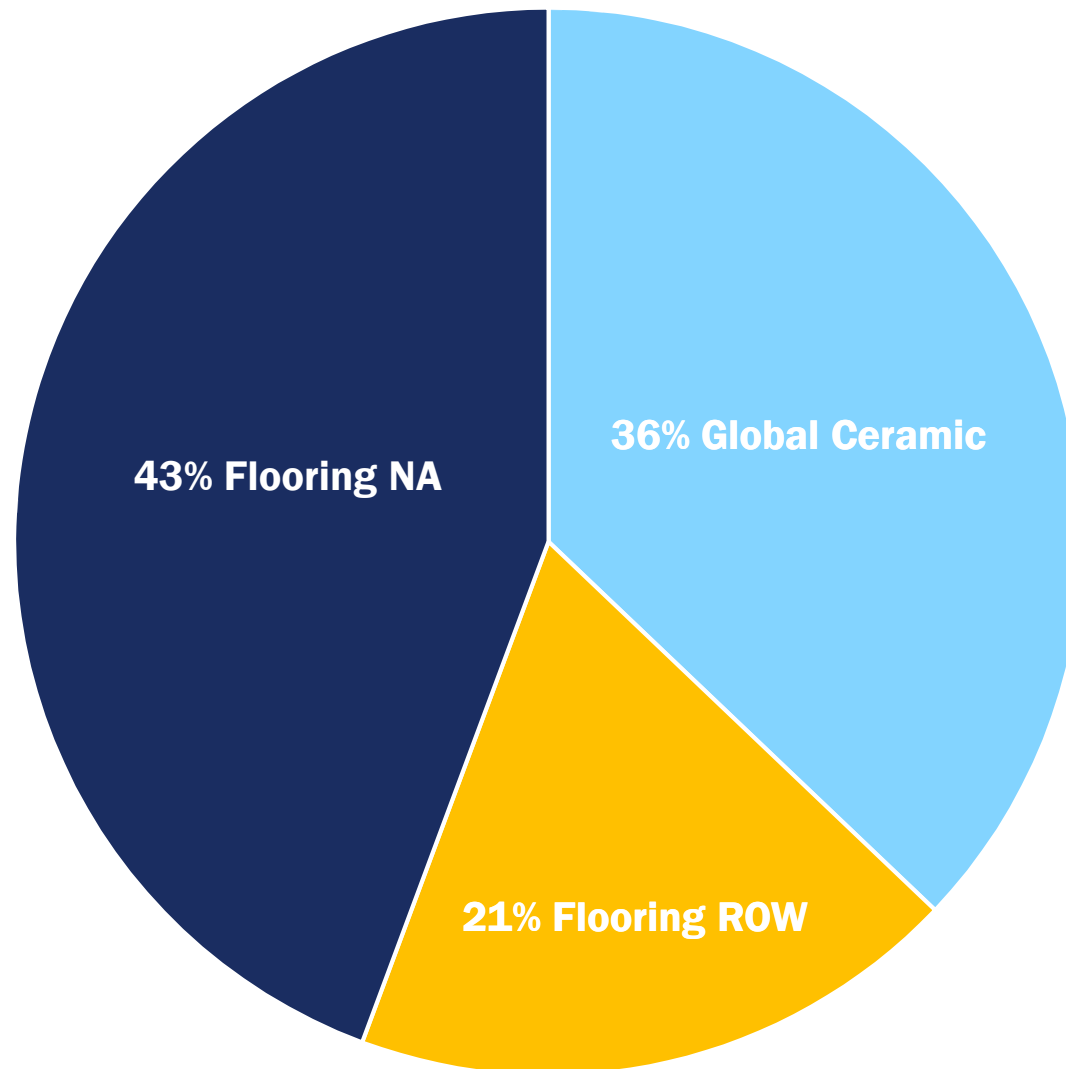
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# Turnover 2016

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In percentage



# About UNILIN

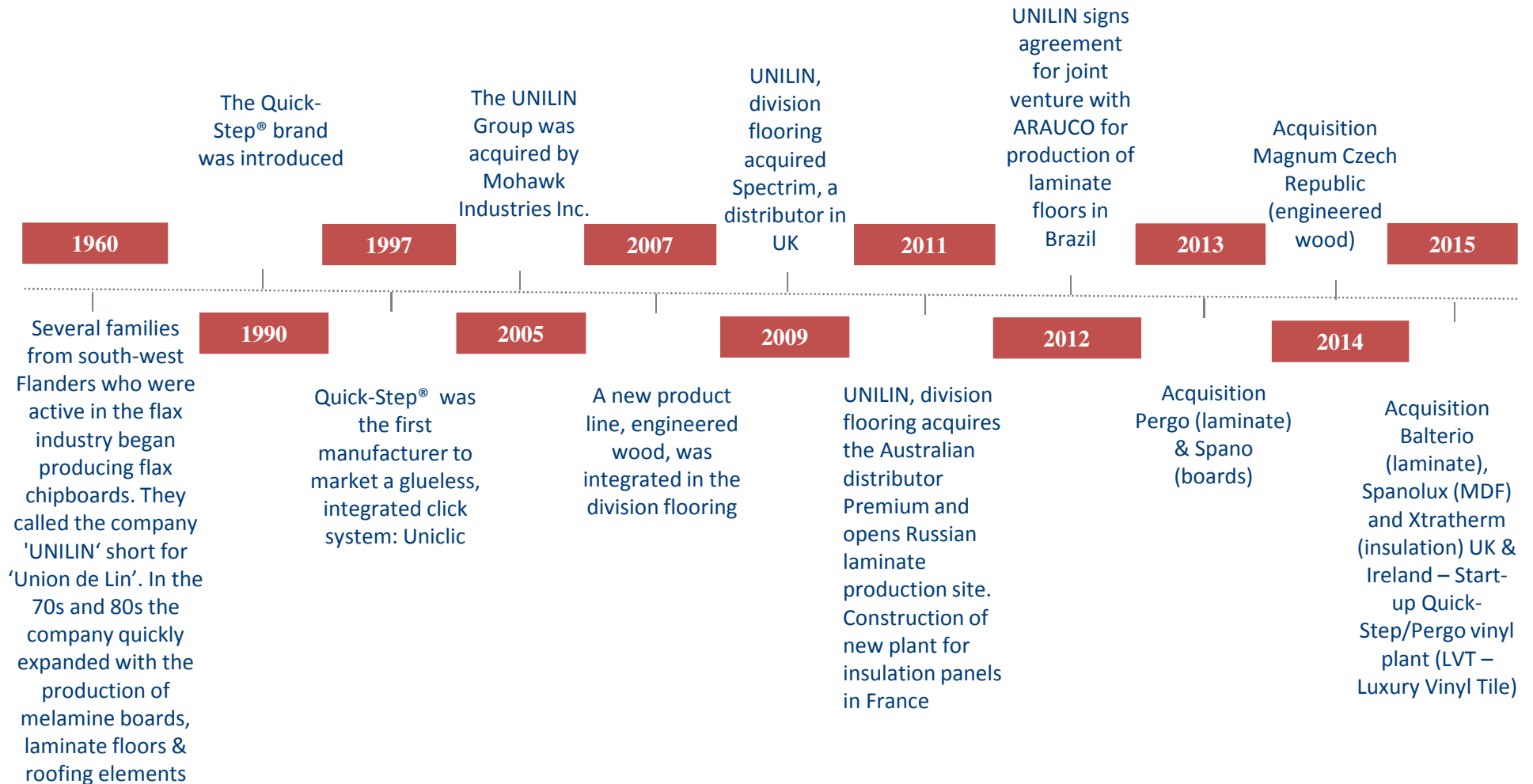
UNILIN produces laminate floors, engineered wood and vinyl, boards, decorative panels, roofing elements and insulation panels.

Since 2005 UNILIN forms part of the American company Mohawk Industries, Inc., which is listed on the New York stock exchange.

Consolidated turnover of the UNILIN Group amounts to € 1,5 billion. The group employs 4.900 people and has 20 production units.



# History





# Organization

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Three divisions:



## **UNILIN, division flooring**

Production of laminate floors, engineered wood and vinyl.



## **UNILIN, division panels**

Production of boards, MDF, decorative panels and solutions for timber frame construction.



## **UNILIN, division insulation**

Production of roofing elements and PIR-insulation panels.



# Production sites Belgium



Site Wielsbeke (Ooigemstraat)  
**FLOORING – PANELS**



Site Izegem  
**PANELS**



Site Oostrozebeke  
**PANELS**



Site Desselgem  
**INSULATION**



Site Feluy  
**INSULATION**



Site Wielsbeke (Breesstraat)  
**PANELS**



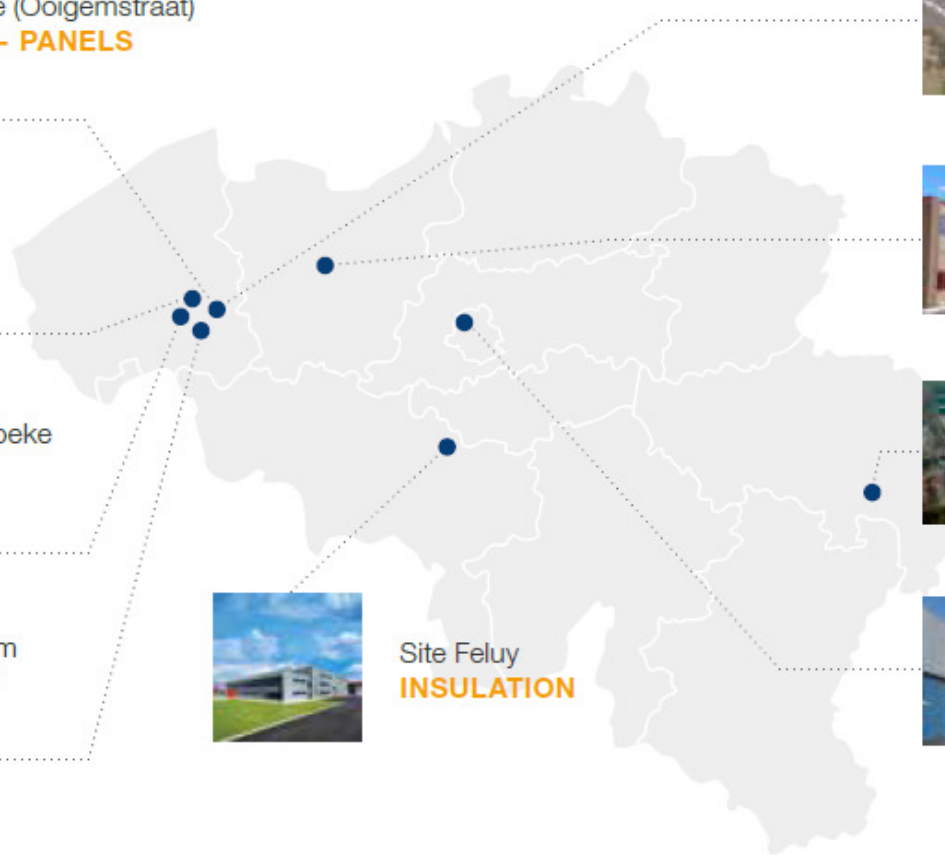
Site Gent  
**PANELS**



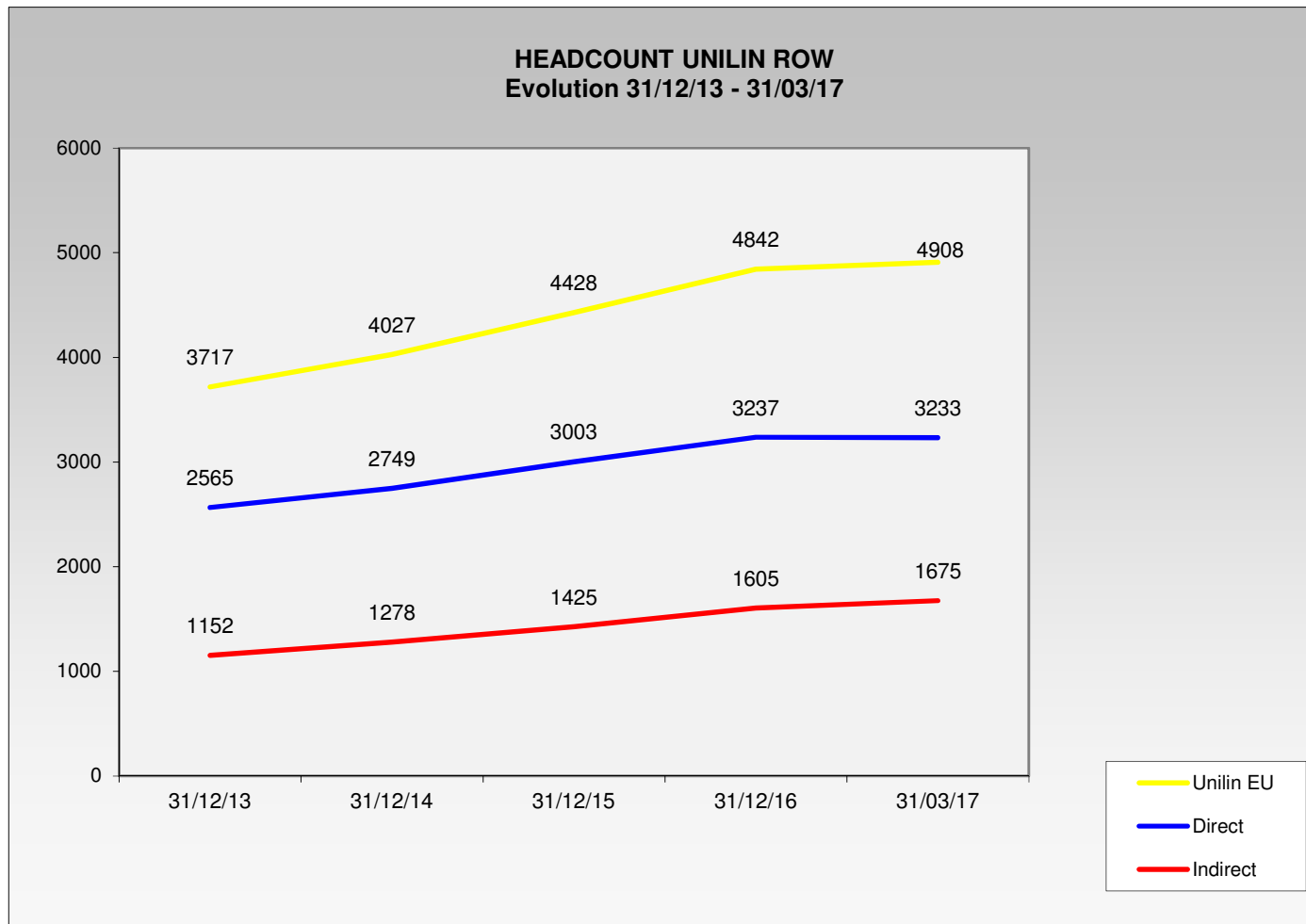
Site Vielsalm  
**PANELS - FLOORING**



Site Merchtem  
**PANELS**



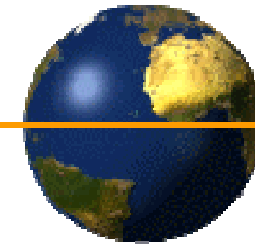
# Headcount – Evolution (UNILIN ROW)



# Production sites Flooring Rest of World



# Headcount – Geographic spread



| HEADCOUNT UNILIN ROW per COUNTRY<br>31/03/17 |             |             |            |            |             |                |
|--|-------------|-------------|------------|------------|-------------|----------------|
| Country                                      | Flooring    | Panels      | Insulation | Corporate  | Total       | Procent        |
| Australia                                    | 72          |             |            |            | 72          | 1,47%          |
| Austria                                      | 1           |             |            |            | 1           | 0,02%          |
| Belgium                                      | 989         | 967         | 265        | 238        | 2459        | 50,10%         |
| Brazil                                       | 57          |             |            |            | 57          | 1,16%          |
| Columbia                                     | 1           |             |            |            | 1           | 0,02%          |
| Czech Republic                               | 223         |             |            |            | 223         | 4,54%          |
| China  | 10          |             |            | 5          | 15          | 0,31%          |
| France                                       | 28          | 200         | 71         |            | 299         | 6,09%          |
| Germany                                      | 7           | 3           | 5          |            | 15          | 0,31%          |
| India  | 48          |             |            |            | 48          | 0,98%          |
| Ireland                                      |             |             | 205        |            | 205         | 4,18%          |
| Italy  | 1           |             | 1          | 1          | 3           | 0,06%          |
| Luxembourg                                   |             |             |            | 10         | 10          | 0,20%          |
| Malaysia                                     | 838         |             |            |            | 838         | 17,07%         |
| Poland                                       | 14          | 1           |            |            | 15          | 0,31%          |
| Romania                                      | 1           |             |            |            | 1           | 0,02%          |
| Russia                                       | 184         |             |            |            | 184         | 3,75%          |
| Slovakia                                     | 1           |             |            |            | 1           | 0,02%          |
| Spain  | 8           |             |            |            | 8           | 0,16%          |
| Scandinavia                                  | 63          |             |            |            | 63          | 1,28%          |
| The Netherlands                              | 5           | 1           | 162        |            | 168         | 3,42%          |
| Turkey                                       | 1           |             |            |            | 1           | 0,02%          |
| UK   | 86          | 1           | 117        |            | 204         | 4,16%          |
| Ukraine                                      | 16          |             |            |            | 16          | 0,33%          |
| Vietnam                                      | 1           |             |            |            | 1           | 0,02%          |
| <b>Total</b>                                 | <b>2655</b> | <b>1173</b> | <b>826</b> | <b>254</b> | <b>4908</b> | <b>100,00%</b> |

# UNILIN mission

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**We create beautiful and convenient quality products for your home**

At UNILIN, we see it as our mission to create beautiful and convenient quality products for your home. Products that are smart in every possible way: panels that fit your needs, stylish floors that can be assembled in a fast, clever way and smart solutions for insulating your house. This ambition is clearly expressed in our tagline:

**FOR SMART LIVING.**





# the UNILIN way

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## Passion

We all share the same passion for our work and for our company. We have a passion to design the most attractive products for our customers, create the best quality and offer the best service. We get our energy from innovating, installing and maintaining new technology and through continuous optimization of our processes and policies. We challenge the status quo and do more with less.



## Entrepreneurship

Working for UNILIN is like working for your own firm. Together we make up a team of entrepreneurs driven by the will to be successful. Working together is our motto. Everyone helps everyone. Our holistic view on the business enables us to see the effect of our actions across the organization. We maintain responsibility when delegating, stimulate initiative and debate with respect for everyone's contribution. We take reasonable, well thought out risks and adapt to changing conditions. Our decisions prioritize the long term, anticipating the future. Work ethic and entrepreneurial spirit is in our genes: anything is possible as long as we work hard according to a smart plan and invest in people and technology in a well-considered way.



# the UNILIN way

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## Excellence

We are convinced that we can make every challenge a success. With our heart and soul, we strive for perfection. We promote best practices. No matter what we do and where we do it, only the best is good enough. We constantly question ourselves and challenge why processes exist and discuss alternatives. Our ultimate goal is to achieve excellence in everything we do. We want to have the best organization and want to be the best in every market where we are active. Speed of execution, aggressive cost controls and discipline are of fundamental importance.



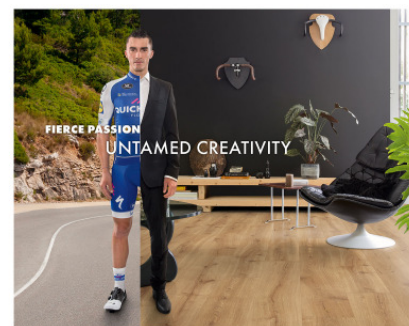
## Respect

Respect is the cornerstone of our policy: respect for our employees, customers, suppliers, shareholders and everyone we work with, respect for the environment and respect for a healthy and safe work environment. Employees are provided the rationale for decisions. Time and time again, we look for a perfect balance of economic, social and environmental considerations whilst respecting the values and convictions of different cultures.



# UNILIN, division flooring

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# UNILIN, division flooring

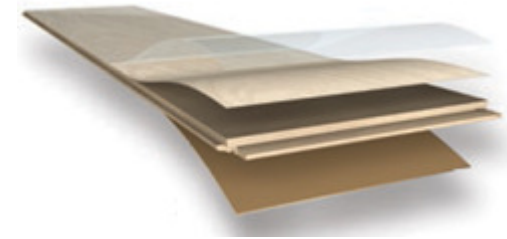
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UNILIN, division flooring produces laminate floors, engineered wood and vinyl flooring (Quick-Step, Pergo and Balterio). The division also produces and distributes matching accessories.

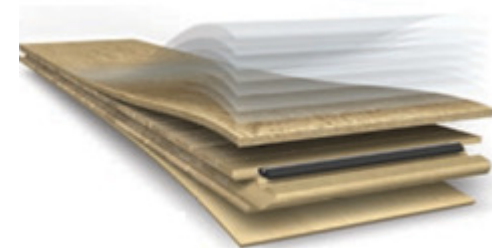
The **laminate department** produces laminate floors (Quick-Step, Pergo and Balterio).

The **wood department** produces engineered wood, with a variety of natural decors.

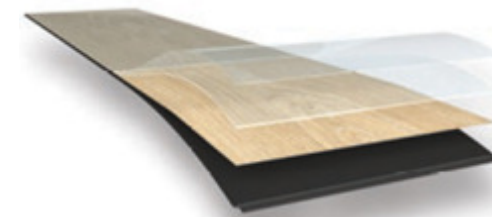
The **vinyl department** produces vinyl flooring: a sturdy and practical multi-layer floor with a printed surface in a variety of colors.



laminate



engineered  
wood



vinyl

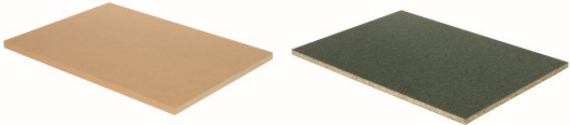
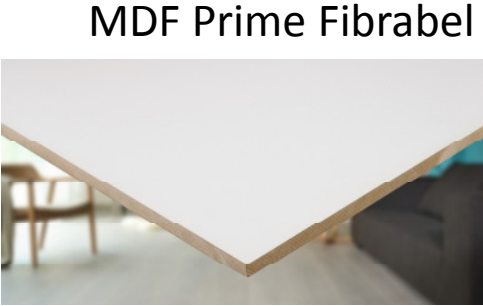


**PERGO**





# UNILIN, division panels



MDF RWH

Chipboard



Durelis

# UNILIN, division panels

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**UNILIN, division panels produces boards, MDF, decorative panels and solutions for timber frame construction.**

The new **UNILIN Evola** collection offers an extended range of colours which are ideal for a wide variety of interior projects, without having to sacrifice creativity.

**ClicWall** is a MDF wall panelling system that provides a highly decorative finish for renovation projects. Thanks to the patented Uniclic technology, the panels click quickly and effortlessly into one another. The final result is a scratch resistant wall system with a washable outer layer for ease of maintenance.





# UNILIN, division insulation

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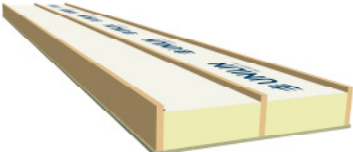
# UNILIN, division insulation

UNILIN, division insulation produces roofing elements and PIR insulation panels.

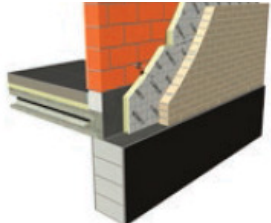
The **roof panels** range consists of self-supporting roofing elements for an airtight and energy efficient pitched roof.

UNILIN also offers **attic insulation elements** (RENOTHERM) with insulation and finishing integrated in one single element.

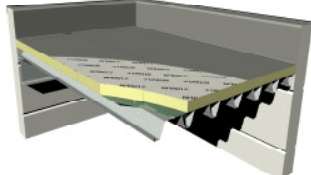
And finally UNILIN also offers a wide range of **insulation boards for roof, wall, floor and attic.**



roofing element



insulation board for wall



insulation board for floor



insulation board for roofs



# For more information

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